



B O U L A Y

Transaction Advisory



Deals are fast-paced, complex, team-oriented projects. Buyers want to merge or acquire a business based on informed decisions—ensuring fit with strategy, sensible pricing and a successful transition and integration. Sellers want to maximize purchase price, ensure a smooth management transition and have certainty of closing within the expected timeframe.

How we help you get there

Boulay's Transaction Advisory Team offers advisory services helping you evaluate the risks and rewards of the deal as you move forward. Our approach is customized for each deal offering a full menu of integrated service or an ala-carte approach based on your needs.

- Buy-Side/Sell-Side Quality of Earnings Analysis
- Working Capital Evaluation Assistance
- IPO & Capital Raising Readiness
- Divestitures & Carve-Outs
- Business Valuations
- Financial, Technology & Tax Due Diligence
- Transaction Structuring
- Succession Planning & Exit Readiness
- Post-transaction Integration
- Purchase Price Allocation
- Post-Closing Adjustments
- ESOP Feasibility & Advisory Services
- Restructuring & Turnarounds
- Tax Efficiency Planning

Choosing the right transaction advisory professional with hands-on deal experience and resources of a major public accounting and consulting firm with shrewd insight about your industry and transaction structuring and valuation matters gives you a rare viewpoint. Our transaction and industry experience enables us to identify opportunities and resolve challenges during the transaction process, and in managing the business after closing. Boulay's depth in a wide range of industries and ownership structures includes the following among others:

Industries

- Manufacturing & Distribution
- Retail
- Construction
- Real Estate
- Architects & Engineers
- Business Services

Ownership Structures

- Search Funds
- Private Equity
- Employee Stock Ownership Plans (ESOPs)
- Privately Owned Businesses

How can we help you?

To learn more about how we can help, contact us by phone at 952.893.9320 or email us at learnmore@BoulayGroup.com.